



## Goldman Sachs 2010: Investment Banking Summer Analyst

### Position Information

Employer: Goldman Sachs  
 Division: N/A  
 Position Type: Internship posted through Shriver Center  
 Semester: Summer  
 Year: 2010  
 Number of Openings: 2  
 Title: Goldman Sachs 2010: Investment Banking Summer Analyst

#### Description: Application Process (BOTH STEPS ARE REQUIRED):

1. Apply via The Shriver Center in order to drop your resume
2. Complete the Goldman Sachs Apply On-Line application at "www.gs.com/careers"

To be considered for a summer analyst position you **MUST** apply at [www.gs.com/careers](http://www.gs.com/careers) AND through your school's career center.

#### Job Description for the Investment Banking Division:

The Summer Analyst Program is a rewarding experience for undergraduates. By working alongside Goldman professionals, summer analysts learn the skills and knowledge necessary to become integral members of Goldman Sachs' project and client teams. An emphasis on learning on the job is complemented by a brief training session.

After the training session, summer analysts are placed into one of the investment banking departments. By concentrating your efforts in a specific area of our business, you will quickly develop proficiency and participate in many aspects of financial transactions which could include stock offerings, mergers and acquisitions, debt financings and more. Summer analysts are involved with teams including managing directors, vice presidents, associates and analysts, in an open atmosphere where ideas are continuously shared and creative thinking and individual initiative are encouraged. Colleagues serve as both instructors and mentors. Summer analysts will form relationships with many professionals while developing special camaraderie with their peers in the Summer Analyst Program.

Summer analyst responsibilities include developing client presentations, gathering information, building financial spreadsheet models, working on various projects to support client relations, and assisting banking teams with day-to-day responsibilities. You will gain exposure to the firm's businesses and expanded knowledge of the investment banking industry while developing important analytical and communication skills. As a commitment to our summer analysts, their responsibilities, performance, goals and professional development are reviewed by team members with whom they work, both at mid-summer and at end of summer.

For summer analyst positions, Goldman Sachs seeks highly motivated candidates who have demonstrated outstanding achievements in academic and extracurricular activities. We are looking for self-motivated, team players who have excellent organization and communication skills. While a background in finance or accounting is not required, applicants should be comfortable with basic numerical computation.

Please see our website ([www.gs.com](http://www.gs.com)), which features analyst profiles, business unit descriptions, etc., for more information on the IBD Analyst Program.

Goldman Sachs, an equal opportunity employer, does not discriminate in employment on any basis that is prohibited by federal, state or local laws.

Schedule: Full-time

Compensation Type: Salary

Location:

Location  
 City  
 New York  
 State  
 New York  
 Country  
 United States

### Important Dates

Posted On:  
 Dec 11, 2009

Applications Accepted Until:  
 Jan 08, 2010

### Screening Criteria

Minimum GPA  
 3.3

#### Work Authorization

US Citizen or US National, US  
 Permanent Resident, Other, F-1 Visa  
 (student visa)

Desired Major(s): Accounting, Financial Economics, Economics, All Majors

Desired Class Level(s): Sophomore, Junior, Master's Student, Doctoral Student



## Goldman Sachs 2010: Investment Management Summer Analyst

### Position Information

Employer: Goldman Sachs

Division: N/A

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Number of Openings: 2

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### Investment Management Division (IMD) Overview

IMD works with individual and institutional clients to develop advanced portfolio management strategies. It consists of: Private Wealth Management, Alternatives / Capital Markets and Goldman Sachs Asset Management (Portfolio Management & Distribution).

### Private Wealth Management (PWM) \_\_\_\_\_

Goldman Sachs PWM offers highly personalized advice and wealth management solutions for high net-worth individuals and families, corporate executives, entrepreneurs and institutions including foundations and endowments.

PWM Sales: Operating out of various regional offices, PWM teams collaborate to devise service-intensive solutions that consider the client's unique financial needs including their asset and liability management, philanthropic goals and financial planning.

Investment Strategy Group: ISG seeks investment opportunities across global markets and asset classes to better preserve and grow our client's wealth. Their responsibilities include helping clients determine their optimal strategic asset allocation, generating tactical investment ideas and identifying the best way to implement these views.

Trust Company: Works as a national bank to provide sophisticated, high-touch trust and estate administration services for high net-worth clients and creates wealth-transfer structures.

Private Banking: The GS private bank allows clients to consolidate the management of all their investments, assets and liabilities with one firm by offering a single set of banking services. Core offerings include deposit products, a suite of payment services and broad lending capabilities. The entire package is designed to give clients enhanced flexibility and liquidity.

### Capital Markets

Alternative Capital Markets: ACM is responsible for sourcing, creating and marketing the Firm's alternative investments. These include private equity funds, hedge funds, real estate funds, exchange funds, mezzanine funds, opportunistic funds, and private placements. ACM services both institutional and PWM clients navigating the world of alternative investments.

### Markets Solutions Group (US):

- US Structured Solutions: The PWM Structured Products team is a global product and market specialist team dedicated to providing an advisory, structuring and execution service to the PWM business. The team is responsible for developing, structuring, and marketing cross asset class derivatives to private wealth clients.
- US FICC Solutions: The team provides strategic solutions for hedging or speculative purposes across credit, interest rate and foreign exchange markets.
- Single Stock Risk Management: SSRM designs and implements hedging and yield enhancement strategies. Offers a variety of strategies which provide cash, diversification, stock price protection, and upside participation.
- Goldman Sachs Option Advisory Services: The GOAS team provides centrally managed option strategies, portfolio management and trade execution across equity portfolios and cash positions. GOAS works with clients to customize a tactical strategy that seeks to maximize incremental return and balance client objectives based on four main strategies-- single stock covered call writing, index call writing, ETF covered call writing, and covered put writing.
- Markets Coverage Group: MCG covers clients that have an orientation towards transactional based investments across the capital structure. Sophisticated cross-market knowledge enables execution across multiple products and markets: Bonds, Credit, Currencies, Derivatives, and Equities. MCG develops and implements trading and investment strategies tailored to client objectives.

### PWM and Capital Markets - Summer Analyst Responsibilities & Qualifications \_\_\_\_\_

#### Responsibilities:

- Assist with projects related to new business development, strategic planning, asset allocation, and product development
- Develop and prepare marketing presentations
- Work in conjunction with various product groups within IMD to respond to client needs

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(student visa)

- Keep abreast of the latest events in the financial markets
- Analyze client equity and fixed income portfolios
- Assist with trading and provide market information
- General client service and team support

#### Qualifications:

- Strong leadership, communication and interpersonal skills
- Strong interest in the financial markets and good investment sense/commercial instinct
- Ability to work in a fast-paced environment and think clearly under pressure
- Strong analytical and organizational skills, entrepreneurial, creative thinker, detail-oriented

#### Alternatives

Alternative Investments & Manager Selection (AIMS) is focused on sourcing, accessing and evaluating open-architecture investment opportunities, delivering unique solutions, achieving superior returns and offering best-in-class service to clients.

#### Investing:

- Hedge Fund Strategies (HFS): A Hedge Fund-of-Funds manager that seeks to identify, monitor and make strategic investments with world-class hedge fund managers. The HFS investment process focuses on building thoughtfully constructed, well-diversified portfolios for clients with an emphasis on risk management.
- Global Manager Strategies (GMS): The GMS investment group's mission is to research, hire, combine and monitor "best of breed" outside long-only managers to benefit our individual and institutional clients across the globe. Their investment process focuses on selecting managers through a combination of qualitative and quantitative analytics.
- Private Equity Group (PEG): One of the leading private equity fund-of-funds and secondaries managers in the world, investing across a variety of private equity strategies, including primary commitments, co-investments and secondary market investments. The group's investors include the world's leading pension funds, insurance companies, endowments, foundations, high net worth individuals as well as Goldman Sachs and its employees.

Product Management: This group is responsible for communicating the investment process to potential clients, analyzing portfolio performance for existing clients, and designing new products across the AIMS platform. The team works closely with other areas in the firm including institutional and private wealth relationship management, risk and quantitative analytics, marketing communications and legal/compliance.

#### Goldman Sachs Asset Management (GSAM)

GSAM delivers innovative investment solutions through a global, multi-product platform that offers clients the advantages that come with working with a large firm, while maintaining the benefits of a boutique.

#### Portfolio Management

Quantitative Investment Strategies: QIS uses advanced quantitative methods to systematically uncover and exploit alpha. Their proprietary risk models ensure that risk is actively managed and allocated according to our investment criteria. They offer a range of strategies across market capitalizations, regions and investment styles that are then tailored to our clients' specific needs.

Fixed Income: Fixed Income works to uncover opportunities across borders and in under-researched markets. They use independent specialist team for bottom-up and top-down decisions, and to generate strategies within their areas of expertise.

Global Portfolios Solutions (GPS): GPS designs and develops comprehensive and customized solutions to meet our client's investment objectives and constraints. In particular, these solutions offer a tailored menu of strategies and services that apply state-of-the-art techniques to portfolio design and implementation, and incorporate proprietary research. As an objective advisor, GPS has access to the best-in-class portfolio managers, both within GSAM and externally.

#### Institution and Third Party Distribution

GSAM Distribution markets GSAM products and services to institutions and, through third party channels, to markets around the world. They focus on building and maintaining long-term client relationships and communicating key themes from the firm's leading investment professionals.

Institutional: The Institutional business provides investment solutions to a range of institutions worldwide. Investment vehicles include separately managed accounts, collective trusts and hedge funds (direct and fund of funds). Relationship Management teams are organized into channels aligned by client type. These teams market product and educate institutional investors on topics including asset allocation, risk budgeting and asset/liability management. The sales teams are aligned to cover:

Third Party Distribution: This team markets GSAM products primarily to financial services, intermediaries and financial institutions. The "third parties" then make them available to institutional and retail investors through mutual funds, separated managed account, variable insurance trusts, turnkey 401(k) plans and other qualified retirement plans.

#### Alternatives & GSAM – Summer Analyst Responsibilities & Qualifications

##### Responsibilities:

- Work closely with investment teams to focus on various investment strategies
- Assist in multiple aspects of portfolio management and manager research capacities
- Analyze fund performance and create tracking reports
- Prepare strategic projects for portfolios and develop presentation materials for client meetings

##### Qualifications:

- Demonstrated interest in, and knowledge of, finance, economics and global capital markets
- Strong analytical, communication, and interpersonal skills
- Creative approach to problem solving
- Ability to work well under timeframe pressure
- Resourcefulness, energy, attention to detail, ability to multi-task in a fast-paced environment and proven

leadership ability

Schedule: Full-time

Compensation Type: Salary

Location:

Location
City
New York
State
New York
Country
United States

Desired Major(s): Accounting, Financial Economics, Economics, All Majors

Desired Class Level(s): Sophomore, Junior, Master's Student, Doctoral Student

Work Authorization: US Citizen or US National, US Permanent Resident, Other, F-1 Visa (student visa)



## Goldman Sachs 2010: Securities Summer Analyst

### Position Information

Employer: Goldman Sachs  
 Division: N/A  
 Position Type: Internship posted through Shriver Center  
 Semester: Summer  
 Year: 2010  
 Number of Openings: 2  
 Title: Goldman Sachs 2010: Securities Summer Analyst

#### Description: Application Process (BOTH STEPS ARE REQUIRED):

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**Firm Profile:** The Goldman Sachs Group is a bank holding company and a leading global investment banking, securities and investment management firm. Goldman Sachs provides a wide range of services worldwide to a substantial and diversified client base that includes corporations, financial institutions, governments and high net worth individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in London, Frankfurt, Tokyo, Hong Kong and other major financial centers around the world.

**Qualifications:** The Goldman Sachs Securities Division, comprised of the Equities Division and the Fixed Income, Currency and Commodities Division (FICC), is seeking rising juniors and rising seniors with quantitative and analytical skills from any major. Qualified candidates will have strong academic backgrounds, demonstrated leadership abilities, a keen interest in financial markets, and high levels of enthusiasm, drive, and stamina.

**Program Description:** The Securities Division Sales & Trading Summer Program will be a total of ten weeks beginning with 1 week of training. Summer interns will have three placements across both the Equities and FICC Divisions. The first placement will be assigned based on student preferences, projected hiring for 2011, and feedback from superday interviews. The final two placements will be determined during the summer and will take into account intern performance and preferences, along with desk feedback and projected hiring. Projects may include (but are not limited to): creating client solicitation materials, working on transaction proposals, and assisting with structuring, trading, and investing.

In addition, the program will include lunches hosted by Senior MDs and presentations throughout the summer. Summer interns will have the opportunity to participate in small group assignments that involve research, presentation and networking. They will also participate in a trading simulation, a day of community service, and a wide array of networking events. There will be a strong mentoring component as well as an opportunity to receive direct feedback on performance throughout the summer.

Schedule: Full-time

Compensation Type: Salary

Location:

Location

City  
New York

State  
New York

Country  
United States

Desired Major(s): Accounting, Financial Economics, Economics, All Majors

Desired Class Level(s): Sophomore, Junior, Master's Student, Doctoral Student

Work Authorization: US Citizen or US National, US Permanent Resident, Other, F-1 Visa (student visa)

### Important Dates

Posted On:  
Dec 11, 2009

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Jan 08, 2010

### Screening Criteria

Minimum GPA  
3.3

#### Work Authorization

US Citizen or US National, US  
Permanent Resident, Other, F-1 Visa  
(student visa)



## Goldman Sachs: 2010 Global Investment Research Summer Analyst

### Position Information

Employer: Goldman Sachs

Division: N/A

Position Type: Internship posted through Shriver Center

Semester: Summer

Year: 2010

Number of Openings: 2

Title: Goldman Sachs: 2010 Global Investment Research Summer Analyst

#### Description: Application Process (BOTH STEPS ARE REQUIRED):

1. Apply via The Shriver Center in order to drop your resume
2. Complete the Goldman Sachs Apply On-Line application at [www.gs.com/careers](http://www.gs.com/careers)

#### What We Do

Global Investment Research (GIR) provides investment recommendations by generating fundamental research and analysis of companies, industries, markets and economies. GIR analysts help our clients achieve superior returns through our creative, differentiated investment insights and ideas. Our clients include mutual funds, hedge funds and pension funds, among others.

GIR looks for individuals who are intellectually curious, creative and analytical. Research analysts are passionate about the markets and interested in the research process. You must also possess excellent written and verbal communication skills.

Our Global Investment Research Summer Program is 10 weeks long, and provides students with the opportunity to gain insight into the division and the role of a research analyst. We place interns directly into equity, credit, economics, commodities and strategy research teams, where they can focus on both project work and the day-to-day tasks of a research team. Summer interns work closely with a senior analyst, associate, and/or financial analyst, gaining exposure to all aspects of the responsibilities of a research analyst.

#### Qualifications: Requirements

- Excellent quantitative skills
- Strong writing and verbal communication skills
- Entrepreneurial spirit
- Outstanding academic achievement
- Resourcefulness
- Independent thinkers

Compensation Type: Salary

Location:

Location

City

New York

State

New York

Country

United States

Desired Major(s): Accounting, Financial Economics, Economics, All Majors

Desired Class Level(s): Sophomore, Junior, Master's Student, Doctoral Student

Work Authorization: US Citizen or US National, US Permanent Resident, Other, F-1 Visa (student visa)

### Important Dates

#### Posted On:

Dec 11, 2009

#### Applications Accepted Until:

Jan 08, 2010

### Screening Criteria

#### Minimum GPA

3.3

#### Work Authorization

US Citizen or US National, US Permanent Resident, Other, F-1 Visa (student visa)