The wholesale trade is unevenly distributed around the region. The employment figures are so low in a number of rural counties that they have been withheld to avoid disclosure.

This sector is found in selected areas. The largest single concentration of employees is in New York with 119,913 and a wholesale employee per capita earning of $53,984. The city plays a dominant role in the wholesale trade sector of this entire region. There are also secondary concentrations in inner ring suburban counties such as Middlesex County, MA with 49,166 wholesale employees (per capita earnings of $48,535), Nassau County, NY with 36,401 wholesale employees (per capita earnings of $43,856) and Bergen County NJ with 55657 wholesale employees (per capita earnings of $48,755). Inner ring suburbia is an ideal location for the wholesale trade because it is close enough to large city markets for easy access yet far enough away from the congested central city thus affording cheaper rents, lower land costs and greater eased of transportation.

The map shows the average annual income per employee. It identifies areas of concentration surrounding the large cities along the central core of Megalopolis as well as the dominant position of New York. Further away from this central region the wholesale trade falls in both numerical important and wage levels. The map also highlights the more dynamic urban economies where pressure of competition for workers promotes higher than average wages.

Source: 1997 U.S. Economic Census